

## Texas Association of Life and Health Insurers

TALHI is the trade association for life and health insurers doing business in Texas. It was formed when Texas Life Insurance Association and the Texas Legal Reserve Officials Association merged in 1997.

Now representing the majority of insurers in the state, TALHI has emerged as a leading voice for life and health insurers on legislative and regulatory matters.

TALHI is an open-door trade association boasting some of the most progressive life and health insurance company officials in Texas. It's members are united for the mutual benefit and development of a healthy and competitive insurance market.

The work that TALHI does in the public policy arena is intended to strengthen the insurance market by enhancing insurers' ability to provide Texans financial security for their future.

TALHI advocates for key insurance issues before legislative and administrative bodies including life, annuity, health, privacy, long-term care, community reinvestment, litigation, solvency, taxation, risk classification, regulation, and insurance organization and regulation.

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## Message from the Chairman

#### Welcome to the 2013 Round Up!

We're pleased you have chosen to join us. Not only will you hear insightful presentations on issues important to our industry, but you will have the opportunity to hear from experts on key legislative, regulatory and technology developments that are transforming our operations.

We've assembled another impressive panel of presenters that includes some of our state's most influential leaders and respected academics. We will review the successes and challenges of the state's 2013 legislative session and discuss the effect of regulatory changes that are coming. We will hear forecasts of our evolving economy as well as the changing national and state political landscapes as we move toward next year's elections.

As always, we included time in this year's program for fun, networking and reflecting with your colleagues from around the country.



As we kick off this year's Round Up, it is fitting that we pause to acknowledge the progress TALHI is making as a respected advocate and association. We continue to move forward with the implementation of our formal business plan and the development of the organization's long-term strategic plan. We can celebrate the increased role of our political action committee, LIPAC. And we can be proud of a stable membership and the professional team that continues to effectively represent our industry in the legislative and regulatory arenas.

Your attendance at the 2013 Round Up reinforces your commitment to TALHI's success. Your support makes possible the leadership, unity and resourcefulness that this organization provides on behalf of all of us. Thank you for being here and for being a part of the TALHI family.

Have a great time!

Sincerely,

Tom Munson TALHI, Chair 2012-2013

## TALHI Officers and Board of Directors



## 2012-2013 Officers

Tom Munson, Chairman

Landmark Life Insurance Company

Tom Mays, Vice Chairman

Pacific Life Insurance Company

**Catherine Bresler, Secretary** 

Trustmark Insurance

Skip Braziel, Treasurer

MetLife

Ron Doughty, Immediate Past Chairman

Prudential Insurance Company of America

## 2012-2013 Board of Directors

**Dwain Akins** 

American National Insurance Company

Lynn Bockhorn

Germania Life Insurance Company

John Camillo

The Reliable Life Insurance Company

Mark France

Funeral Directors Life Insurance Company

**Bo Gilbert** 

**USAA Life Insurance Company** 

Peter Hennessey, III

GPM Life Insurance Company

**David Hill** 

Assurant

**Susan Jennings** 

Life Insurance Company of the Southwest

Ric Jernigan

National Farm Life Insurance Company

Ted Kennedy

The Variable Annuity Life Insurance Company

**Ron Taylor** 

Blue Cross & Blue Shield of Texas

Gil Valdes

New York Life Insurance Company

## Schedule of Events

## Sunday, September 29, 2013

| 12:30-1:30 p.m. | Board Lunch                              | Stephen F. Austin<br>Texas Motor Speedway |
|-----------------|--|---|
| 1:00-5:00 p.m.  | Board Meeting/Strategic Planning Session | Stephen F. Austin<br>Texas Motor Speedway |
| 4:00 p.m.       | Registration and Information Desk Opens  | Marriott Champions Circle                 |
| 5:30-7:00 p.m.  | Welcome Reception                        | Lawn<br>Marriott Champions Circle         |

## Monday, September 30, 2013

| 8:00 a.m.       | Golfers Meet  | Golf Club<br>Champions Circle                |
|-----------------|---|--|
| 9:30 a.m.       | Registration and Information Desk Opens (closes at 5:30 p.m.) | Marriott Champions Circle                    |
| 8:00 a.m.       | LIPAC Golf Tournament   | Golf Club<br>Champions Circle                |
| 12:00-1:30 p.m. | Golf Lunch  | Golf Club<br>Champions Circle                |
| 5:30-7:00 p.m.  | Chairman's Reception  | Golf Club<br>Champions Circle                |
| 7:00-9:00 p.m.  | LIPAC Incentive Dinner (by invitation)                        | Red River 1 & 2<br>Marriott Champions Circle |

## Tuesday, October 1, 2013

| 7:00 a.m.      | Registration and Information Desk Opens (closes at 3 p.m.)   | Marriott Champions Circle                   |
|----------------|--|---|
| 7:30-8:30 a.m. | Breakfast Buffet   | Ballroom Foyer<br>Marriott Champions Circle |
| 8:30 a.m.      | Welcome and Opening Remarks Tom Munson   TALHI Chair   | Trinity 3<br>Marriott Champions Circle      |
| 8:40 a.m.      | The Executive Director's Report  Jennifer Cawley   TALHI Executive Director  | Trinity 3<br>Marriott Champions Circle      |
| 9:00 a.m.      | Globalization of Life Insurance Regulation  Moderator: Jay Thompson   Thompson Coe  Panelists:  Danny Saenz   Texas Department of Insurance Robert Romano, J.D.   Locke Lord  Sen. Larry Taylor   Vice Chair, Senate Business and Commerce Cmte. | Trinity 3<br>Marriott Champions Circle      |
| 9:45 a.m.      | Break  |   |

# Schedule of Events



| 10:00 a.m.                   | National Health Care Reform: What's Next in Texas  Moderator: Jennifer Cawley   TALHI Executive Director  Panelists:  Darrell Beckett   VP for Marketing, Blue Cross Blue Shield of Texas  Tom Quirk   CEO, UnitedHealthcare  Rep. John Smithee   Chair, House Insurance Cmte.  Steve Love   CEO, DFW Hospital Council | Trinity 3<br>Marriott Champions Circle     |
|------------------------------|--|--|
| 11:00 a.m.                   | Texas Priorities: A Legislative Panel  Moderator: Jennifer Cawley   TALHI Executive Director  Sen. Kelly Hancock   Vice Chair, Senate Economic Development Cmte.  Rep. Kenneth Sheets  Rep. Chris Turner  Rep. Craig Eiland   Vice Chair, House Insurance Cmte.  | Trinity 3<br>Marriott Champions Circle     |
| 11:45-1:00 p.m. <b>Lunch</b> | The State of Insurance in Texas:  A Discussion with the Texas Commissioner of Insurance Julia Rathgeber   Texas Commissioner of Insurance  | Trinity 2<br>Marriott Champions Circle     |
| 1:30-3:30 p.m.               | Break Outs: Social Media Pitfalls in the Workplace PACs in Texas Smaller Company Networking Update on Life and Health Regulations  | Red River 1<br>Red River 2<br>Rio Grande 2 |
| 4:45 p.m.                    | Buses for Texas Motor Speedway begin departing every 15 minutes  | Lobby<br>Marriott Champions Circle         |
| 5:00-7:00 p.m.               | Gala Reception<br>(NASCAR rides available for purchase)  | Infield<br>Texas Motor Speedway            |
| 7:00-9:30 p.m.               | Gala Dinner & Entertainment Entertainment provided by Velvet Love Box  | Starlight Room<br>Texas Motor Speedway     |

## Wednesday, October 2, 2013

| 8:00-9:00 a.m. | Breakfast Buffet  | Ballroom Foyer<br>Marriott Champions Circle |
|----------------|---|---|
| 8:00 a.m.      | Registration and Information Desk Opens   | Marriott Champions Circle                   |
| 9:00 a.m.      | The State of the Economy Dr. Michael Davis   Southern Methodist University                      | Trinity 2<br>Marriott Champions Circle      |
| 9:45 a.m.      | Changing Political Landscape in Texas Dr. Allan A. Saxe   University of Texas at Arlington      | Trinity 2<br>Marriott Champions Circle      |
| 10:30 a.m.     | Break   |   |
| 10: 45 a.m.    | Texas Legislative Report Jennifer Cawley   TALHI Executive Director Jay Thompson   Thompson Coe | Trinity 2<br>Marriott Champions Circle      |
| 11:30 a.m.     | Closing Remarks Jennifer Cawley   TALHI Executive Director                                      | Trinity 2<br>Marriott Champions Circle      |

## Membership Meeting Information



# Membership Meeting Agenda

(Meeting will occur immediately following lunch on Tuesday, October 1, 2013)

#### I. Officer and Board of Directors Election

#### **Nominees**

#### **Board of Directors:**

Ted Kennedy, AIG Gil Valdes, New York Life John Camillo, Reliable Life Bo Gilbert, USAA John Stuckemeyer, State Farm Gary Allen, Aflac

#### Treasurer:

Susan Jennings, National Life Group

## **II. Financial Update**

TALHI's financial position continues to be positive. A copy of TALHI's most recent financial statement is available to members at the registration desk.

#### **III. New Members**

TALHI is pleased to have *TIAA-CREF* back as a member of the organization and also welcomes our newest associate members, *Locke Lord, LLP* and *Sedgwick LLP*.

## **Breakouts & Save the Date**



## **Breakout Sessions**

| <b>Round 1</b><br>1:30-1:55 p.m. | Social Media Pitfalls in<br>the Workplace<br>John G. Browning, J.D. | Political Action<br>Committees in Texas<br>Jay Thompson                | Update on Life and<br>Health Regulations<br>Claudia Tucker-AHIP<br>Doug Danzeiser-TDI |
|----------------------------------|---|--|---|
| Round 2<br>2:00-2:25 p.m.        | Social Media Pitfalls in<br>the Workplace<br>John G. Browning, J.D. | Political Action<br>Committees in Texas<br>Jay Thompson                | Update on Life and<br>Health Regulations<br>Claudia Tucker-AHIP<br>Doug Danzeiser-TDI |
| <b>Round 3</b> 2:30-2:55 p.m.    | Social Media Pitfalls in<br>the Workplace<br>John G. Browning, J.D. | Smaller Company<br>Networking Group<br>Jay Thompson<br>Jennifer Cawley | Update on Life and<br>Health Regulations<br>Claudia Tucker-AHIP<br>Doug Danzeiser-TDI |

## Save the Date







## LIPAC Golf Tournament



#### presents



## also supported by:





#### Monday, September 30, 2013

| 8:00 a.m.       | Golfers Meet  | Golf Club<br>Champions Circle |
|-----------------|---|-------------------------------|
| 8:00 a.m.       | LIPAC Golf Tournament Beverage cart sponsored by National Farm Life | Golf Club<br>Champions Circle |
| 12:00-1:30 p.m. | Golf Lunch Sponsored by Pacific Life                                | Golf Club<br>Champions Circle |

## 2012-2013 LIPAC Contributors





#### TALHI and LIPAC thank you for your generous support during the past year:

American National (INNER)

Pacific Life

AIG

UnitedHealthcare

National Western Life

Aflac

National Teachers Associates Life

Landmark Life

National Life Group

USAA (INNER)

The Reliable Life Insurance Company

Zurich



United Benefits

National Farm Life

Genworth (NRE)

Prudential

GPM Life (INNER)

MetLife

Assurant

Blue Cross and Blue Shield of Texas

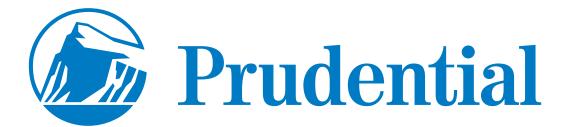
A special thanks to our other contributors:

Funeral Director's Life Insurance Company Mutual of Omaha Thompson Coe

**PLATINUM** 









GOLD









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**BRONZE** 





#### Darrell D. Beckett

Darrell Beckett currently serves as the Divisional Senior Vice President of Texas Sales and Marketing for Blue Cross and Blue Shield of Texas (BCBSTX). He is responsible for sales and account management for all Texas market segments. Mr. Beckett is also accountable for strategic marketing operations and communications.

Upon joining BCBSTX in 2005, Mr. Beckett served as Vice President of Sales and Marketing, focusing on account sales and retention for individual, small group and midmarket segments. Darrell's teams were successful in achieving growth of more than 1.4 million new members in a 5 year period.

Prior to joining BCBSTX, Mr. Beckett was National Sales Director for a division of MetLife's Group Department, located in Atlanta, GA. His tenure with MetLife's Group Operation dates back to 1985 when he started as a Large Group Sales Representative and later moved into sales management, including a Regional Director position for MetLife's Southeast Region.

He is a 1985 graduate of the University of Missouri

#### John Browning

John Browning is the founding partner of the Dallas, TX office of Lewis Brisbois Bisgaard & Smith, where he handles civil litigation in state and federal courts, in areas ranging from employment and intellectual property to commercial cases and defense of products liability, professional liability, media law, and general negligence matters. Mr. Browning has extensive trial, arbitration, and summary judgment experience and has represented companies in a wide variety of industries throughout Texas.

Mr. Browning received his Bachelor of Arts with general and departmental honors from Rutgers University in 1986, where he was a National Merit Scholar and member of Phi Beta Kappa. He received his Juris Doctor from the University of Texas School of Law in 1989. He is the author of the book The Lawyer's Guide to Social Networking, Understanding Social Media's Impact on the Law, as well as two forthcoming books on social media and the law. He has been quoted as a leading authority on social media and the law by such publications as The New York Times, TIME magazine, The National Law Journal, Law 360, and Inside Counsel magazine, and he is a recurring legal commentator for the NBC and FOX news stations in Dallas. Mr. Browning is a Master in the William 'Mac' Taylor Inn of Court.

#### Jennifer Ahrens Cawley

Jennifer Ahrens Cawley has been the Executive Director of TALHI since 2008. Prior to her current role, she was the Senior Associate Commissioner for the Life, Health & Licensing program at the Texas Department of Insurance. In that capacity, Mrs. Cawley oversaw the regulation of a wide range of life, annuity, accident and health insurance and related coverage offered by insurance companies in addition to the licensure of insurance agents and adjusters in Texas.

From 2004 to 2005, Mrs. Cawley acted as general counsel and adviser for Governor Rick Perry's Office of Budget, Planning and Policy. In that capacity, Mrs. Cawley advised the governor on policy and budget issues primarily related to insurance and the workers' compensation system. She served as general counsel to Senator Jane Nelson of Grapevine and as legislative aide to Senator Jeff Wentworth of San Antonio. She was also government relations liaison for the Texas Department of Family and Protective Services. Mrs. Cawley graduated from Texas Tech University with a Bachelor of Science in agricultural and applied economics and from The University of Texas School of Law.

Mrs. Cawley and her husband Rick reside in Austin.

#### Doug Danzeiser

Doug Danzeiser is Manager of the Regulatory Matters area of the Life, Accident and Health Section of the Texas Department of Insurance, a position he has held since March 2007. Prior to that, he was the team leader of the Life, Health & HMO team in the Enforcement Division of the department.

Mr. Danzeiser has been an attorney for the state since 1994, working for the Texas Attorney General before coming to the Texas Department of Insurance in 2000. He obtained his law and undergraduate degrees from The University of Texas at Austin.

#### Mike Davis

Dr. Mike Davis specializes in areas concerning the economy and the economic effects on industry, and has recently been referenced in the media concerning employment



numbers and economic recovery. He specializes in the intersection of government and business. An expert in economic theory, he has researched topics ranging from how to measure the value of publicly funded sports facilities to the question of why politicians lie. He is a frequent commentator on the Texas and national economies, including financial markets, unemployment and the impact of economic stimulus.

#### Craig Eiland

Rep. Craig Eiland is an attorney first elected to represent Texas House District 23 in 1995. He currently serves as Vice Chairman of the Insurance Committee, and is a member of the Ways & Means and Calendars Committees. He was appointed Speaker Pro Tempore during the 81st Legislative Session.

Rep. Eiland graduated from Baylor University in 1984 with a B.B.A. He earned his Juris Doctor in 1987 from Baylor School of Law, following which he settled in Galveston. He opened his own law practice in 1992 with offices in Galveston and Houston.

Rep. Eiland's recent legislative focus has been working to help Galveston and Chambers Counties in their recovery efforts following Hurricane Ike's landfall in September 2008.

Rep. Eiland is a member and former President of the National Conference of Insurance Legislators, and the former Chairman of the NCOIL's Property and Casualty and State/Federal Relations Committees. He is the current Chairman of the organization's Committee on International Issues.

Rep. Eiland has been awarded the Legislative Superstar Award by Texas Watch and has been recognized three times by Texas Monthly magazine and named to the publication's Ten Best Legislators. He has been awarded the Texas Medical Association's Friend of Medicine Award and the American Cancer Society's Texas Advocacy Award twice. He has been recognized as Legislator of the Year by the Texas Hospital Association, the Texas Child Welfare Board, the Texas Chapter of the National Association of the Mentally III, the United Way of Texas and Lutheran Homes. His efforts have also been recognized by a variety of other organizations and universities, and he was named Citizen of the Year by the Galveston Daily News and honored with the American Hero Award by ProtectingAmerica.org.

Rep. Eiland and his wife, Melissa, have four children, Blake, Tucker, and twins Gray and Delaney.

#### Kelly Hancock

First elected to the Texas Senate in 2012, Kelly Hancock represents Senate District 9, which includes portions of Tarrant and Dallas Counties. He served three terms in the Texas House of Representatives, where he advocated for core conservative values of limited government, lower taxes and strong family values.

Throughout his legislative career, Sen. Hancock has worked to pass voter identification legislation, pro-life legislation, eminent domain legislation, immigration reform legislation and state sovereignty legislation.

Numerous organizations such as the Texas Conservative Coalition, the National Coalition for Capital and the Texas Conservative Roundtable have acknowledged Sen. Hancock for his efforts in promoting fiscal responsibility and conservative values. He's been recognized as a "Courageous Conservative," a "Champion of Small Business" and a "Lone Star Conservative Leader."

A graduate of Baylor University with a degree in Business, Sen. Hancock possesses an extensive business background through his work at Advanced Chemical Logistics, his family-founded company. His commitment to public service began shortly after the birth of his first child, Chloe, and he spent the next 13 years serving on the Birdville ISD School Board.

Sen. Hancock and his wife, Robin, have been married 26 years and have three children, Chloe, Skylar and Harrison.

#### W. Stephen Love

W. Stephen Love is currently President and Chief Executive Officer of the Dallas-Fort Worth Hospital Council, which promotes collaboration, cooperation and advocacy on behalf of its 85 member hospitals. The Hospital Council also has approximately 80 associate members (business and industry), including prominent accounting, legal and consulting firms.

Mr. Love currently serves on the American Hospital Association Regional Policy Board 7, the Coalition to Protect America's Health Care Board of Directors, the Policy Committee on Trauma and Emergency Services of the Texas Hospital Association, Chairman's Committee

for the March of Dimes March for Babies, the Dallas-Fort Worth Hospital Council Education and Research Foundation Board of Directors, and a wide variety of other boards and committees.

Mr. Love has worked in health care management for over 38 years, beginning his health care career in 1975 at a 450-bed tax-exempt facility in Petersburg, Virginia. He has served in various capacities of health care management at the hospital, division and corporate levels.

Prior to joining the Dallas-Fort Worth Hospital Council, Mr. Love was Senior Vice President and Chief Financial Officer of a Fortune 500 health care company that owned over 50 hospitals and managed approximately 200 facilities in the United States.

Mr. Love graduated from Virginia Polytechnic Institute and State University in 1973 with a B.S. degree in Business Administration. He and his wife, Rebecca, have been married for over 30 years and reside in Dallas, Texas.

#### Thomas J. Quirk

Tom Quirk serves as Chief Executive Officer of UnitedHealthcare operations in Texas and Oklahoma. He has more than 25 years of experience in the health care finance and insurance industry that includes handson experience in financial underwriting, physician and hospital contracting, sales, and business development. He has been in his current role for 14 years and in the Dallas/Fort Worth area for over 20 years. Mr. Quirk works extensively with customers, consultants, brokers, physicians, hospitals, regulators, legislators and community leaders to address broad issues related to health care accessibility and affordability.

Mr. Quirk was appointed by Gov. Rick Perry to the Board of Directors of the Texas Institute of Health Care Quality and Efficiency. In addition, he sits on the boards of the Texas Association of Business, American Heart Association of Tarrant County, and The Research and Education Institute for Texas Health Resources. He is also active with the Texas Association of Health Plans and is past President of the Plano Economic Development Board of Trustees.

Mr. Quirk began his health care career in 1986 in

Hartford with Aetna and later joined Travelers, where he managed large account business in the Southwest until UnitedHealthcare acquired the company's health care operations in 1995.

Mr. Quirk is a 1984 graduate of Union College. He has also completed several executive education programs at the University of Pennsylvania Wharton School. He resides in Dallas with his wife and two children.

#### **Julia Rathgeber**

Julia Rathgeber was appointed Texas Insurance Commissioner effective May 27, 2013, by Gov. Rick Perry. The appointment was confirmed by the Texas Senate on June 14, 2013.

Prior to her appointment, Commissioner Rathgeber served as Deputy Chief of Staff in the office of Lt. Gov. David Dewhurst, where her duties included reviewing all legislation before the Texas Senate. Her experience includes 22 years as a manager at various agencies. She is a past Director of Research for the Texas General Land Office, and a past Director of the Strategic Assessment Division for the Texas Natural Resource Conservation Commission, now the Texas Commission on Environmental Quality. She is a member of the State Bar of Texas and the Seton Fund Development Board, and a volunteer supporter of The Settlement Club and The Settlement Home for Children.

She received a Bachelor's degree and law degree from The University of Texas at Austin.

#### Robert Romano

Robert Romano is a partner with Locke Lord LLP, who practices in insurance regulatory, corporate and international matters in the firm's New York office.

With more than 25 years of legal experience, Mr. Romano has worked extensively with international and domestic clients in the financial services industry, principally in the insurance industry, as well as with other clients engaged in international operations.

In the insurance industry, Mr. Romano has assisted clients in the sale, acquisition and corporate financing of insurance companies, including reorganizations multinational financial services organizations and offshore captives. He has represented major



international insurers and reinsurers in developing regulatory strategies for their U.S. operations involving reinsurance, direct placement, surplus lines and captive insurance, as well as corporate, brokerage and other relationship issues relevant to these operations.

#### Jose Daniel "Danny" Saenz

Danny Saenz is currently the Deputy Commissioner of the Financial Regulation Division with the Texas Department of Insurance. The Financial Regulation Division is responsible for incorporation and licensing of insurers, financial analysis and examinations, market conduct examinations, actuarial reviews and examinations, rehabilitation, and receiverships/liquidation. In October of 2011, after a major reorganization of the department, the functions of agents' and adjusters' licensing, registration of managed care utilization review organizations, examinations of managed care quality of care, and examinations of title agents were transitioned into the Financial Regulation Division.

Mr. Saenz began his career with the Texas Department of Insurance in May 1988 as an Examiner Trainee in the Examinations Division. In August 1996, he became Assistant Chief Examiner for the Market Conduct Examinations Division.

In January 1999, Mr. Saenz became Director of the Financial Monitoring Division, responsible for monitoring, through various regulatory tools, the financial condition of insurance companies. In January 2000, the Financial Monitoring Division and the Examinations Division were combined, and he was appointed Financial Analysis/Examinations Chief in the newly created division. In August 2007, he was promoted to his current position over the Financial Regulation Division.

Mr. Saenz has been actively involved in various National Association of Insurance Commissioners (NAIC) committees and working groups, is currently co-chairing the Group Solvency Issues Working Group, and is actively involved in various solvency oversight modernization efforts at an international level. In 2011, he received the prestigious Robert Dineen Award, the NAIC's highest individual honor in recognition of outstanding achievement as a career regulator.

Mr. Saenz holds a Bachelor's of Business Administration in Accounting from The University of Texas-Pan

American in Edinburg, Texas. He has a Certified Financial Examiner's designation from the Society of Financial Examiners (SOFE) and has been an active member since 1988, as well as a member of the Insurance Regulatory Examiners Society (IRES) since 1996.

#### Allan Saxe

Allan Saxe is a political scientist, author, lecturer, radio commentator, philanthropist and university professor. He was born in Oklahoma City, Oklahoma, and earned his Ph.D in political science at the University of Oklahoma in 1969.

Dr. Saxe is an Associate Professor of Political Science at The University of Texas at Arlington (UTA), where he has been a faculty member since 1965. He has published one book and co-authored another, and has also been published in several political journals and magazines.

Dr. Saxe is well-known for his philanthropy in the North Texas area, including giving away a \$500,000 inheritance to charitable organizations. He has regularly funded the lights in downtown Arlington, Texas, as well as paid for efforts to keep traffic flowing in the area for light viewing. Several landmarks throughout Arlington are named after Dr. Saxe in honor of his generous giving, including Allan Saxe Park, The Allan Saxe Dental Clinic, The Allan Saxe Field and the Allan Saxe Parkway.

Dr. Saxe also has several grants, loans and charities that bear his name, including the Allan Saxe NT Green Loan at the University of North Texas (UNT), the Allan Saxe Disabled Student Scholarship at UTA, and the Ruth Brock and Allan Saxe Scholarship in Library Science at UNT. Also, Dr. Saxe donated \$100,000 to have a 50-foottall sculpture erected between the football stadium and Rangers Ballpark in Arlington.

Among the numerous awards Dr. Saxe has received for his teaching are the UTA Chancellor's Council Award in 1972 and the Gertrude Golladay Memorial Award for Outstanding Teaching in the College of Liberal Arts in 1986, 2007 and 2008. He has also been named Best Liberal Arts Teacher at UTA.

#### **Kenneth Sheets**

Rep. Kenneth Sheets is a member of the Texas House of Representatives. Shortly after graduating from Grand Prairie High School, he enlisted in the Marine Corps.

He was promoted to Second Lieutenant in the Marine Corps Reserve shortly after receiving his undergraduate degree in Political Science from The University of Texas at Arlington. In 2004, he earned a Juris Doctor from the Dedman School of Law at Southern Methodist University.

As part of the surge of troops ordered by President George W. Bush, Rep. Sheets was deployed to Iraq and operated out of Fallujah with 2nd Reconnaissance Battalion, II Marine Expeditionary Force (FWD) from September 2007 until May 2008. His decorations for service include the Navy/Marine Corps Achievement Medal with two gold stars in lieu of second and third award; Selected Marine Corps Reserve Medal with one bronze star in lieu of second award; and the Iraq Campaign Medal. Rep. Sheets has been a Marine for 14 years.

Rep. Sheets and his wife, Michelle, were married in 2000. They are active parishioners of the St. Thomas Aquinas community.

#### John Smithee

Representative John Smithee is a graduate of Amarillo College, with a Business Degree from West Texas State University and a J.D. Degree from Texas Tech School of Law. He has been licensed to practice law in Texas since 1976 and is a named partner with the firm of Templeton, Smithee, Hayes, Heinrich & Russell. Rep. Smithee is engaged in a general civil litigation practice and is board certified in Civil Trial Law and Civil Appellate Law.

Representative Smithee was first elected to the Texas Legislature in 1984. He currently serves as Chairman of the House Committee on Insurance and as a member of the House Natural Resources Committee. He is also a member of the American Legislative Exchange Council and Texas Conservative Coalition. His legislative service includes membership on the Economic Development, Energy Resources, Business & Commerce, Government Organization, Higher Education, Judicial Affairs, Regulated Industries, and Judiciary Committees.

Representative Smithee and his wife Becky have three children and three grandchildren.

#### Larry Taylor

Sen. Larry Taylor represents Senate District 11, comprised of parts of Brazoria, Galveston and Harris

Counties. A native Texan, Sen. Taylor attended Baylor University, where he received his BBA in 1982. He and his wife, Kerri, are the proud parents of three children. Sen. Taylor is the owner of Truman Taylor Insurance Agency in Friendswood, an independent agency started by his father more than 50 years ago.

Sen. Taylor is Vice Chairman of the Senate Business and Commerce Committee and a member of the Senate Education, Government Organization, Health and Human Services, and Intergovernmental Relations Committees. Lt. Gov. Dewhurst also chose Taylor to represent Texas on The Energy Council, an honor he previously held as a state representative.

Before his election to the Texas Senate in 2012, Sen. Taylor served five terms in the Texas House of Representatives. During his tenure, Sen. Taylor served as the Chairman of the House Elections Committee; Co-Chairman of the Windstorm Insurance Legislative Oversight Board; a member of the House Insurance Committee, the House Select Committee on Voter Identification and Voter Fraud, and the Energy Council; and two terms as Chairman of the House Republican Caucus.

Sen. Taylor is proud to have been named a Taxpayer Advocate by Texans for Fiscal Responsibility, a Champion of Free Enterprise by the Texas Association of Business, and a Courageous Conservative by the Texas Conservative Coalition. Locally, he was recognized as Galveston Daily News' 2011 Citizen of the Year and named Texas Legislative Champion by the Sealy and Smith Foundation for his efforts to repair the medical branch after Hurricane Ike.

#### Jay A. Thompson

Jay A. Thompson is a Partner with the firm of Thompson, Coe, Cousins & Irons LLP. He practices primarily in insurance regulatory and legislative areas, as well as litigation matters that affect both life/health and property/casualty insurance companies.

In addition to representing other insurance associations, he has served as General Counsel for TALHI since its inception in 1997. Prior to that, he was General Counsel for one of its predecessors, the TLIA, for a number of years. Mr. Thompson also served with distinction in the U.S. Air Force Reserves as a judge advocate from 1972 to 1999.



Mr. Thompson earned his Bachelor of Business Administration in Accounting from Texas Tech University and his Juris Doctor from The University of Texas at Austin.

#### Claudia Duck Tucker

Claudia Duck Tucker is the Regional Director for America's Health Insurance Plans (AHIP) covering the southern part of the country. She joined AHIP in March 2012. Prior to joining AHIP she was the Senior Director of State Government Affairs and Policy for Medco Health Solutions, with a 16-state territory. In that capacity, she has included work with RGA, DGA, DAGA, RAGA, ALEC and CSG in her portfolio, along with a national project working in partnership with community pharmacists to improve patient care and decrease costs. Ms. Tucker started her career in government affairs after serving as Chief of Staff to the Virginia Speaker of the House. Prior to that, she was Manager of Domestic and International Distribution for Philip Morris, Inc.

Ms. Tucker has been the voice of AHIP throughout the Southeast, sharing the latest developments on the Affordable Care Act. She has worked with numerous legislators and business groups to promote AHIP's affordability message, and at every opportunity works to educate legislators and staff on the impact of the Health Insurance Tax.

Ms. Tucker is a graduate of Virginia Commonwealth University and lives in Amherst County, Virginia, where she is entering her second term as a local elected official. When not traveling, she enjoys life with her husband at Forest Hill, a seventh-generation family farm.

#### Chris Turner

In November 2012, Chris Turner was elected to serve the people of District 101 in the Texas House of Representatives. Located entirely in Tarrant County, the rapidly growing and diverse District 101 includes major portions of Arlington and Grand Prairie.

As a member of the Legislature, Rep. Turner is committed to working on a bipartisan basis on the issues important to Texas families. His priorities include expanding opportunity for all Texans to have access to good jobs, quality schools and affordable health care, and protecting the civil rights and workers' rights of all Americans

During his first legislative session in 2009, Rep. Turner passed significant pieces of legislation including the landmark law establishing a dedicated lottery scratch-off ticket to benefit the Permanent Fund for Veterans Assistance. He also wrote the law that requires electric utility companies to notify consumers when their contract is about to expire.

His work on veterans' issues led to Rep. Turner being named Legislator of the Year by the Texas Veterans of Foreign Wars and the Vietnam Veterans of America, Texas State Council. He was named Freshman of the Year by the bipartisan Legislative Veterans' Caucus and given the Leadership Award by the Texas Veterans Commission. He was also named Freshman of the Year by Texas Watch for his work on consumer protection issues, and Best of the House by the Combined Law Enforcement Associations of Texas (CLEAT).

During his first term, he attended hundreds of community meetings and hosted several town halls and seminars to provide constituents with information on how to pay for college, lower utility bills and receive veterans' benefits.

A lifelong Texan, Rep. Turner graduated from The University of Texas at Austin in 1996. He married his wife, Lisa, in 1999, and has two stepchildren, Melissa and Scott.

## Stakeholder Organizations

A special thanks to these organizations who continue to support TALHI and our issues of mutual interest.

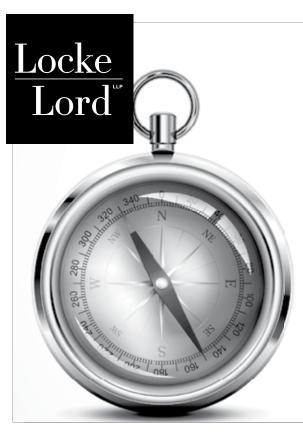












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