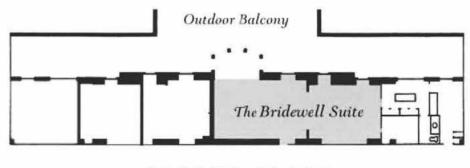
# SEPTEMBER 26-28

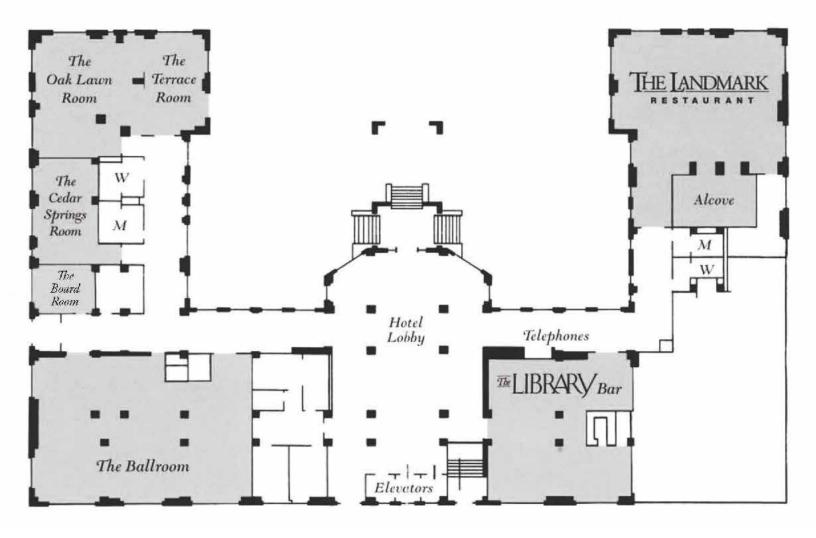
Warwick Melrose Hotel



# **HOTEL MAP**



SECOND FLOOR



# **TABLE OF CONTENTS**

Message from the Chair	2
TALHI Officers and Board of Directors	3
Schedule of Events	4
Membership Meeting Agenda	6
Upcoming Events	6
Sponsors	8
LIPAC Golf Tournament	13
2015-2016 LIPAC Contributors	14
Get Connected with the TALHI Mobile App	15
TALHI Members	Back Cover

### **MESSAGE FROM THE CHAIR**

#### Welcome to the Warwick Melrose Hotel and the 2016 Round Up!

We are excited that you are here and are grateful for your continued support for TALHI. I believe you will find this year's meeting both memorable and informative.

We've assembled another impressive panel of presenters that includes some of our state's most influential leaders and industry experts, all of whom will share their insight and forecasts on topics and developments important to our industry.

We will hear informative presentations on the growing issues around cybersecurity and data privacy as well as an overview of the state and national economies. There will be discussion on the future of voluntary benefits, updates on NAIC priorities, consideration of what might be next for the Affordable Care Act, and informative presentations on the status and impact of this year's epic presidential race.

As we prepare for another legislative session, we will be joined by leaders in the Texas House and Senate who will share their thoughts on the 2017 session and the changing political dynamics in Austin and at the national level.



As always, we included time in this year's program for networking with your colleagues as well as the opportunity to enjoy the dynamic city of Dallas.

Your attendance at the 2016 Round Up reinforces your commitment to TALHI's success. Your support makes possible the leadership, unity and resourcefulness that this organization provides on behalf of all of us.

Our commitment to the mission that unites us remains strong: Let us continue our work to build and maintain a vibrant insurance market for Texas.

Thank you for being here and for your continued support to make TALHI a respected and effective voice for our industry.

Have a great time!

Sincerely, **Skip Braziel** *TALHI Chair, 2015-2016* 

# TALHI OFFICERS AND BOARD OF DIRECTORS

#### 2015-2016 Board Officers

Skip Braziel, MetLife
TALHI Chair

Susan Jennings, National Life Group ® TALHI Vice Chair

Gil Valdes, New York Life Insurance Company
TALHI Secretary

Kari King, USAA TALHI Treasurer

Catherine Bresler, Trustmark Insurance
TALHI Immediate Past Chair

#### 2015-2016 Board of Directors

**Dwain Akins** 

American National Insurance Company

Gary Allen

Aflac

John Camillo

Reliable Life

Joan Cleveland

SWBC Life Insurance Company

Pam Day

NTA Life Insurance Company

Jerry Hall

Croy-Hall Management

**Ted Kennedy** 

AIG

**Suzanne Loomis** 

Primerica

**Kandice Sanaie** 

UnitedHealthcare

Lee Spangler

Blue Cross & Blue Shield of Texas

John Stuckemeyer

State Farm Insurance Company

**Cary Wright** 

National Farm Life Insurance Company

# **SCHEDULE OF EVENTS**

#### **MONDAY, SEPTEMBER 26, 2016**

3:30 p.m.	Board Meeting (Cedar Springs Room)		
4:30 p.m.	REGISTRATION AND INFORMATION DESK OPENS (Ballroom Foyer)		
5:30 p.m.	Welcome Reception (Bridewell Suite)  Linchmank  Linchmank		
6:45 p.m.	LIPAC Leadership Dinner: LIPAC Incentive Qualifiers Only (Landmark Restaurant)		
8:00 p.m.	Presidential Debate Watching Party: LIPAC Incentive Qualifiers Only (Presidential Suite)		

#### TUESDAY, SEPTEMBER 27, 2016

6:30 - 10:30 a.m.	Breakfast at Your Leisure in the Landmark Restaurant			
7:30 a.m.	REGISTRATION AND INFORMATION DESK OPENS (Ballroom Foyer)			
OPTIONAL ACTIVITIES				
7:00 a.m 1:00 p	Golf Breakfast/Tournament/Lunch (Stevens Park Golf Course)  RELIABLE LIFE PACIFIC LIFE  RELIABLE LIFE INSURANCE  National FARM - LIFE			
9:00 - 11:30 a.m.	George W. Bush Presidential Library & Museum Outing (SMU Campus)			
12:00 - 1:30 p.m.	CLE Lunch and Learn - Transparency is the Name of the Game: The Politics of Procurement and Interest Parties in Government Contracts (Cedar Springs Room)  Elizabeth Hadley & Karen Kennard, Greenberg Traurig			
2:30 p.m.	CONFERENCE SESSIONS BEGIN (Ballroom)			
2:30 p.m.	Welcome, Skip Braziel, 2015-2016 TALHI Chair			
2:35 p.m.	Chairman's Corner: A Discussion About the 2017 Texas Legislative Session Featuring House Insurance Chair John Frullo; Senate Business & Commerce Chair Kelly Hancock; Senate Education Chair Larry Taylor			
3:15 p.m.	Polling the 2016 Elections Featuring Cliff Young, President of Ipsos Public Affairs North America			
3:45 p.m.	Break THOMPSON COE			
4:00 p.m.	Hot Topics at the NAIC and Beyond Featuring Doug Slape, TDI and Rod Perkins, ACLI			
4:45 p.m.	Texas Legislative Heavy-Hitters Moderated by Mike Meroney, Meroney Public Affairs Featuring Representative Kenneth Sheets; Representative Morgan Meyer; Representative Chris Turner; Chairman John Smithee			
5:30 p.m.	AFTERNOON SESSIONS ADJOURN			
5:30 p.m.	Legislative Appreciation Reception: Qualified Donors Only (Cedar Springs Room)			
6:00 p.m.	Chairman's Reception (Oak Lawn/Terrace Rooms)			
	MetLife			
7:00 p.m.	Gala Dinner with Special Guest Dr. Jeffrey Engel, Presidential Historian, SMU (Ballroom)			

### **SCHEDULE OF EVENTS**

#### **WEDNESDAY, SEPTEMBER 28, 2016**

REGISTRATION AND INFORMATION DESK (Ballroom Foyer)				
7:30 - 8:30 a.m.	Breakfast Buffet in Ballroom Foyer			
8:00 a.m.	TALHI Membership Meeting (Ballroom)			
8:30 a.m.	CONFERENCE SESSIONS CONTINUE (Ballroom)			
8:30 a.m.	Welcome, Skip Braziel, 2015-2016 TALHI Chair			
8:35 a.m.	The Future of Voluntary Benefits Featuring Jerry Berggren, National Association of Dental Plans and Geralyn Trujillo, AHIP			
9:30 a.m.	State of the Texas Economy Featuring Dr. Mike Davis, SMU			
10:05 a.m.	Break			
	Trustmark Companies			
10:15 a.m.	The ACA: What's Next? Featuring Mara Osman, AHIP; Dave Dillon, Lewis and Ellis; Doug Danzeiser, TDI			
11:15 a.m.	Cyber Security and Data Privacy Panel Featuring Stan Strickland, TDI; John Ansbach, General Datatech; Elizabeth Rogers, Greenberg Traurig			
12:00 p.m.	CONFERENCE ADJOURNS			



### **MEMBERSHIP MEETING AGENDA**

#### Wednesday, September 28, 8 a.m.

- I. Welcome
- II. Approval of 2015 Minutes
- III. Nominating Committee Report & Officer and Board of Directors Election

#### **NOMINEES**

#### **Board of Directors:**

Kandice Sanaie, UnitedHealth John Camillo, Kemper/Reliable Life Tom Mays, Pacific Life Ted Kennedy, AIG Mark Williams, National Farm Life

#### Treasurer:

Suzanne Loomis, Primerica

IV. Financial Update

TALHI's financial position continues to be positive. A copy of TALHI's most recent financial statement is available to members at the registration desk.

- VI. Other Business
- VII. Adjourn

### **UPCOMING EVENTS**





# **Ipsos Public Affairs**

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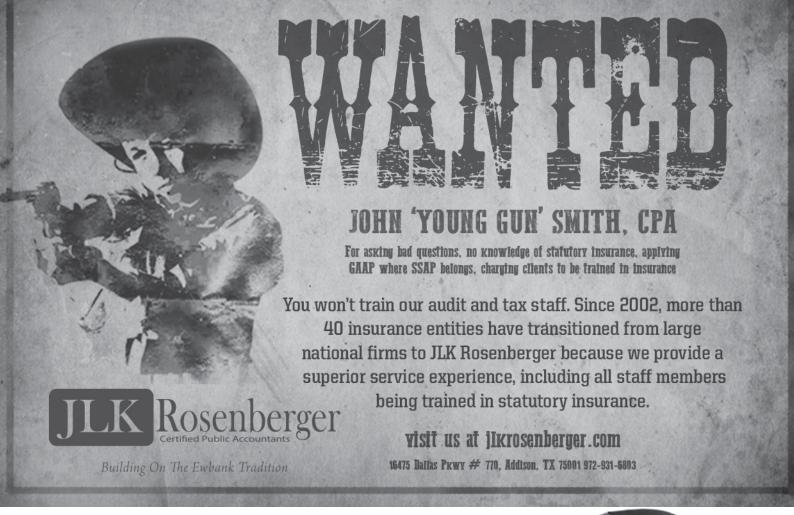
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# LIPAC GOLF TOURNAMENT



presents

16th Annual



Golf Tournament

#### Tuesday, September 27, 2016

7:00 a.m.	Golfers' Breakfast and Check-In	Stevens Park Golf Course Club
8:00 a.m.	LIPAC Golf Tournament	Stevens Park Golf Course

 $Tournament\ Awards\ to\ be\ presented\ at\ Chairman's\ Reception$ 

#### also supported by:





## 2015-2016 LIPAC CONTRIBUTORS

#### TALHI and LIPAC thank you for your generous support during the past year:

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Allstate

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American National (ANICO)



Blue Cross Blue Shield of Texas

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GPM Life (INNER)



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SWBC Life (INNER CIRCLE)



The Reliable Life Insurance Company

Trustmark (CIRCLE)



USAA (INNER CIRCLE)



LIPAC enhances TALHI's ability to effectively represent your company in the legislative and regulatory arenas and ensures that the voice of our industry is heard in the state's election process.



The Inner Circle Badge denotes those companies who have donated at least \$1000 in personal or PAC contributions to the TALHI LIPAC since the last Round Up annual meeting.

# GET CONNECTED WITH THE TALHI MOBILE APP

# Download the free TALHI app to your smart phone or tablet:

iPhone and iPad users-search "TALHI" on the Apple App Store.

Android users—search "TALHI" on the Google Play Store.

Blackberry, Windows, laptop users—go to this address (omit www): https://talhi.gatherdigital.com/





After the TALHI app has been downloaded to your smart device, tap on the app icon to get started.

### Requesting a Password

- 1. Tap the Login button below the TALHI logo.
- 2. Create a password by tapping the Request a Password button.
- 3. On the next screen, **enter the email address that is associated with your**TALHI account and tap the Request Password button again.

Continued on the next page...

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# GET CONNECTED WITH THE TALHI MOBILE APP (CONTINUED)



You will then receive an email at the associated account with the subject line "Password instructions."



From either your smart device or your computer, click the link in the email, and a webpage will open prompting you to create a password that must be at least 8 characters long with at least one upper case letter, one lower case letter, and one number.



You will need to retype your chosen password in the second field and then click the "Set Password" button to finalize the process.

Returning to the TALHI app's login screen, type your email address and the password you just created in their respective fields, and then tap the Login button. You will now find yourself on the TALHI app's landing page.

Tap the TALHI Home Page button to start using the member directory and calendar; tap the TALHI Round Up button for conference agenda and information.

Need help? Visit the Registration desk.

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Company

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